

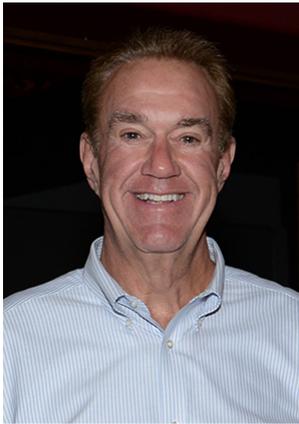


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Independent Auction Group, Co-Chairs

Lynn Weaver Named Executive Director of the Independent Auction Group *IAG Creates New Position in Restructuring to Focus on Issues and Policy Initiatives*



Lynn Weaver

The Independent Auction Group (IAG) named industry veteran Lynn Weaver to be its first executive director. In the newly created position Weaver will be responsible for advancing initiatives to address the needs of the organization's membership, which comprises 195 independent auctions that belong to the National Auto Auction Association.

Prior to his appointment as executive director, Weaver served as volunteer co-chair of the IAG along with former NAAA President Charlotte Pyle, owner of Capital City and Mountain State auto auctions, and Dave Blake, general manager of DAA Seattle. He also sits on NAAA's Membership and PAC committees.

Weaver has worked in the profession for more than 25 years. Formerly the owner of Harrisburg Auto Auction, Weaver sold the business to America's Auto Auctions in December 2014. He remained as the general manager and was honored as Remarketer of the Year at the 2016 Conference of Automotive Remarketing. Weaver retired from daily operations on Jan. 1.

"We felt that Lynn was the perfect person for this new executive leadership role because he has been involved with both NAAA and IAG for more than two decades," Pyle noted. "He helped build the group to represent and promote the interests of independent auctions and has been instrumental in planning this change of direction for us."

Originally called the Independent Auctions Advisory Committee, the group was established in mid-1980s to unify, protect and promote independently owned auctions as a single voice in the NAAA and provide support services for owners, managers and staff.

Blake explained a restructuring has been in the planning stages for about two years to shift IAG from a public relations and resource function to a greater emphasis on policy and issues.

"Our new mission is broader and more proactive, to take the lead in addressing the needs of independent auctions and make an impact on the challenges we face as we move forward into the future, such in the areas of training and technology," he noted.

Weaver, who divides his time between residences in Mechanicsburg, Pennsylvania, and Naples, Florida, begins his duties effective immediately. He can be contacted at lweaver@naaa.com.

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