



Highlight: Monte Delzell, GM/Owner Dealers Choice, is celebrating 30 years this year and looking to retire.

Julie asked Monte, "How did your auction handle moving to online sales"? Monte explained OVE and Manheim Express. The auction only had a one-week shutdown last year and performed well.

Julie asked Monte, "after being in the business 30 years, what's your biggest concern for the auction business"? Monte said, "it changed more in the last year than it has in a long, long time. Julie shared how independent auctions are critical to the auction ecosystem and ended the call with congratulations again on 30 years.