

Julie's Journal—President's Call Recap— 2/8/21

Another inspiring afternoon celebrating big milestones for our NAAA members today. President-Elect, Charles Nichols, the NAAA team and I had a couple virtual meetings to touch base with member auctions, Central Auto Auction and ADESA Jacksonville.

At Central Auto Auction it is a family affair! It was delightful having the opportunity to congratulate Peter and Sally Saldamarco and their daughter, Christina Tatta from Central Auto Auction on their 15<sup>th</sup> anniversary. We all enjoyed seeing one another on video, laughing over a few inside jokes, talking about how business is going and sharing NAAA updates. NAAA and Central Auto Auction have a long history partnering together and we all reminisced a bit about traveling and getting to see each other in person. Charles summed up the Central Auto Auction family perfectly when he said, "They are just wonderful people who light up the room when they walk in".

ADESA Jacksonville- 25<sup>th</sup> anniversary!

In addition to congratulating Andrew Clauss, General Manager at ADESA Jacksonville on the auction's 25<sup>th</sup> Anniversary, it was incredible hearing his personal ADESA journey. Andrew worked all the way up at ADESA from vacuuming in the ADESA Buffalo detail shop! He shared his experience traveling around the country, serving in various roles for ADESA before coming to Jacksonville in 2006. In addition to talking about the current virtual auction environment, we also, of course, talked a little about the Super Bowl (how could we not, the day after!?). I walked away from our call feeling really good about NAAA's support and work after hearing Andrew's impactful words, "The NAAA has been wonderful. We had some natural disaster impacts and NAAA helped our employees. Proves once again what our industry is made of and capable of".